CONTACT

Noluthando Ngwenya

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OBJECTIVE

Dedicated and results-driven sales with 3+ years of experience in delivering exceptional customer experiences and driving business growth. Seeking a challenging Sales Consultant role where I can utilize my skills in sales, customer service, leadership, and administration to contribute to a dynamic team and achieve shared goals

EXPERIENCE

May 2025 - Currently

- **Event Coordinator (Part Time)**
  Bloodline Izilamane Catering Service
  Liaise with client regarding the event
  Plan and presentation
  Budget preparation
  Assist client to plan event
  Create invoice
  Stock management
  Coordinator the staff to their correct station
  Ensure the given location is correct

March 2021 - November 2023

- **Sales Consultant**
  Apple Premium Partner Istore
  -Provide expert advice and guidance to customers on cellular products and services
  - Conduct needs assessments to determine customers' cellular requirements (Upgrades, New Line and Business contact applications) Vodacom, MTN and Telkom.
  - Develop and present customised solutions to meet customers' needs.
  - Build and maintain strong relationships with customers to drive sales and customer loyalty
  - Consistently meet or exceed sales targets, with a strong focus on upselling and cross-selling
  - FICA analysis, screening documentation for compliance
  -Assisted customers with purchasing decisions and provided product information iPhones,iPads and MacBooks.
  - Processed sales transactions and handled customer returns
  - Promoting Istore Insurance Products, Claims verification
  - Promoting and selling credit products (contracts, gift cards, discovery purchases, and personal finance option
  - Maintained a clean and organised store .

2020 January - 2020 December

- **Enumerator**
  Gauteng Township Baseline
  -Conducted surveys and interviews with respondents to collect data(door to door)
  - Accurately recorded and managed data, ensuring attention to detail and quality control

- Collaborated with team members to achieve project goals and objectives
- Provided feedback and recommendations to improve data collection processes and procedures

2017 February - 2018 March

- **Inbound and outbound Call Agent**
  TSBE Consulting
  - Leads generating research on potential clients
  - Sales outreach supporting sales team to reach clients through email Communication ,cold calling, and setting up appointments for presentations
  - Response on client queries and providing support when needed
  - Retention and closing sales

EDUCATION

2026

- **Funda institute**
  Risk Management
  NQF 5

2018 complete

- **Ilearn Training**
  Business Administration
  NQF 4

2012-2013 complete

- **Central Johannesburg College Tvet**
  Business Management
  N4-N5

SKILLS

- - Customer service - POS - Google Sheets - Cellular System (C3D, M2, ilula MTN ,Telkom CRM) - POS syspro - Sales Force - SAP - Ms Word - POPI , FICA regulations

ACHIEVEMENTS & AWARDS

- Certificate of completing the project in duration Gauteng Township Baseline Survey

PERSONAL DETAILS

- Driving Licence : learners license Code 10, currently busy with drivers license

REFERENCE

- **Upon Request - ""**



NOLUTHANDO NGWENYA