COMPANY PROFILE



VISION FLEET SOLUTIONS

Vision Fleet Solutions (Pty) Ltd ("VFS") is a proudly owned Black Economic Empowerment Fleet Management and Maintenance Solutions Company. We offer a wide range of Fleet Managed Maintenance, and related Fleet and Equipment Solutions across Southern Africa, which also includes Specialised and Custom-built Transport Solutions.

Through our innovative and integrated Fleet Management Solutions across different industries, VFS offers a turn-key solution for fleet operators across all vehicle classes and types, which includes – but is not limited to:

- Civil and Construction Vehicles and Equipment
- Specialised Municipal Fleet
- Emergency Vehicles
- Buses
- Armoured Security, Military and Safety Vehicles
- Power and Electricity Vehicles
- Water Services Vehicles
- Passenger Vehicles
- Long-haul Trucks
- Road Rail Vehicles
- Waste Management Vehicles
- Mining Fleet
- Fuel and Water Tankers
- Other Specialised Vehicles
- General Supply of various Tools and Parts

OUR VISION

VFS are a customer centric, 360-degree Fleet Management, Maintenance, Manufacturing and Body Building Solutions service provider.

Our vision is to deliver an all-inclusive, end-to-end fleet solution to our customers, through which our customer's unique business objectives are met.

OUR MISSION

Our mission is to deliver service excellence through innovative Fleet Management Solutions. VFS provides this solution in applying our staff members expertise as well as our national network of service partners and suppliers as our foundation, and focussing on the Call Centre Technology and Scalable Infrastructure as the two key pillars through which we meet these objectives. It is our pledge to benchmark excellent business practice and optimum corporate governance through transparency.

OUR PEOPLE

Our Employees are our best assets. The success of VFS is driven by the dedication and commitment of every employee throughout the company. We are a multicultural and multiracial organisation that is fully committed to reflecting the demographics of the different jurisdictions in which we operate. We are committed to the holistic empowerment and development of each of our employees.

VFS will continue to focus on our employees and want to attract, develop and retain the best fleet management expertise in the region.

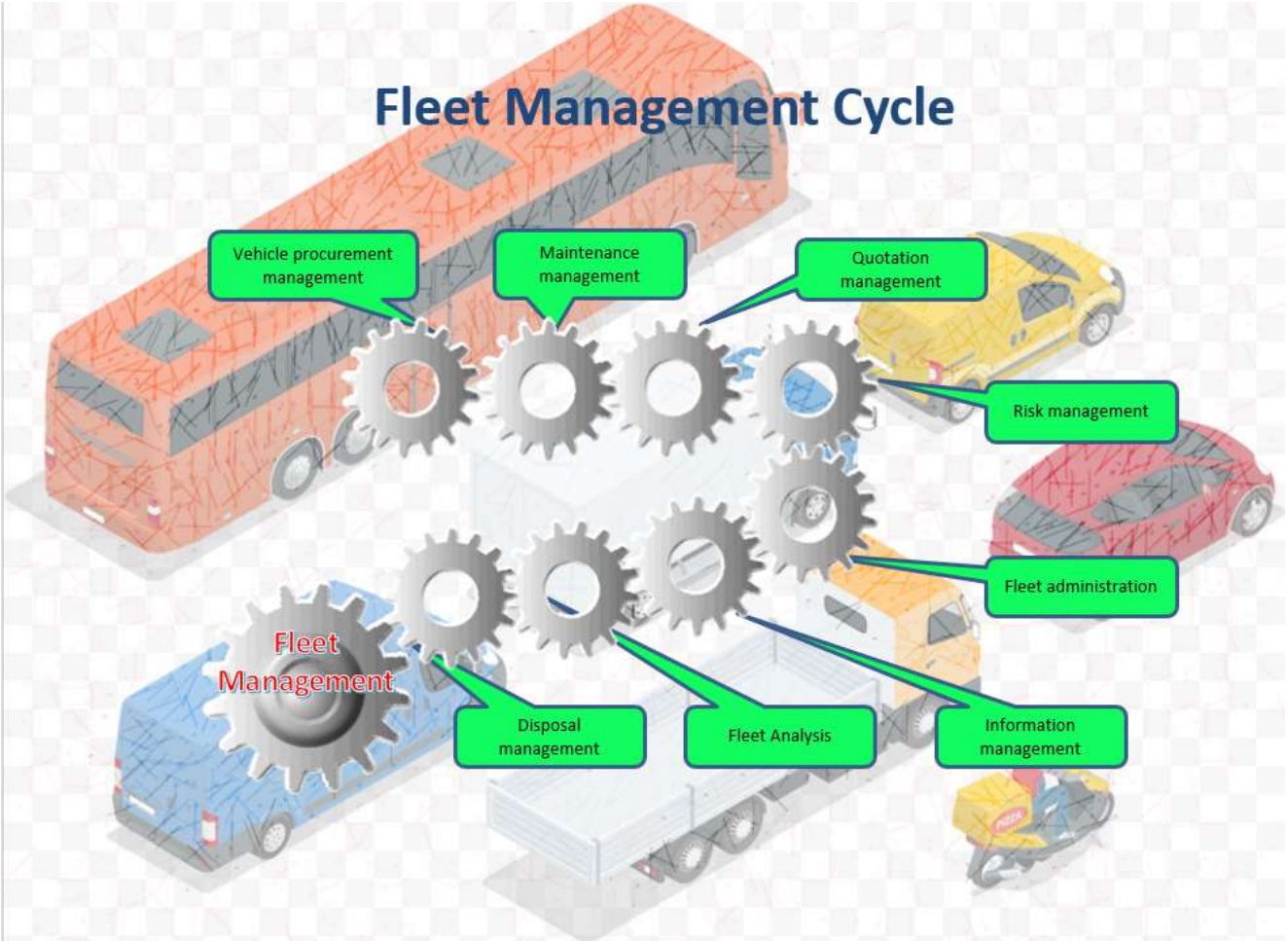
WHAT WE DO

VFS offers unparalleled Fleet Management Solutions expertise, experience and proven reliability, making us South Africa's preferred Fleet Solutions provider. We have the capacity to specify, design, manufacture/conversions and manage various Vehicle and Fleet Management Solutions for different environments across the African continent. Our service level implementation teams have a vast experience in a combination with Fleet Leasing, Fleet Infrastructure and Management. We also assist our clients with the identifying and procurement of specialised fleet requirements through our national as well as international alliances with various OEM's and specialised vehicle manufacturers. VFS is also the local agent for a number of International Manufacturers such as the ZAGRO Group of Companies as well as Robel.

Our customer base extends across the public and private sectors, which we service through our 24/7 National Call Centre. With the latest extension of our service offering to include in-house Body Building and Manufacturing, VFS now comprehensively offer our client base a Total Turnkey Solution to their vehicle fleet requirements.

➢ MANUFACTURING AND BODY BUILDING

VFS recently started up our own Manufacturing and Body Building Division for which we acquired the necessary MIB accreditations for Importing, Manufacturing and Body Building as registered with the Department of Transport. Our capabilities are boosted with our management team boasting an combined 42 year experience in designing, manufacturing and signing off and inspecting new and specialised vehicles being and Body Building which includes but is not limited to armoured vehicles, mobile workshops, standard body building and many more.



Vision Fleet
solutions

Our highly advanced Call Centre Software features amazing capabilities, resulting in the following benefits to our clients:

- Centralised platform for all Fleet Activities from cradle to grave (Procurement to disposal).
- 98% Integrated to other systems in the ecosystem.
- Realtime feasibility to all fleet costs (Fuel, Maintenance, Toll, Fines etc).
- Realtime access to access to all information (i.e., historical data -fuel, service history).
- Eliminate fraudulent activities – Workflow, approvals, mandates, invoice scrutiny.
- Cost Savings Through the use OEM Pricing, Service Packages, Quote Approvals, and mandates.
- Higher customer retention rates through our Bulkpro Web Portal. A client can download customizable reports or do approvals online.
- Mobile Approvals – Mobile Support.
- Improved downtime management.
- Longer Vehicle Life Spans – This achieved by our automated service booking and schedular modules.
- Access to real-time odometer reading and vehicle location through the GPS Integrator Module.
- Improved Expenditure/Work distribution by BEE Levels, Supplier Support Programs etc.
- Merchant Geo fencing to detect when the vehicle is out of workshop.
- Improved downtime management through our Supplier SLA and Performance Modules.
- Extensive Reporting – Be operational, exceptions, executive reporting, descriptive and predictive analytics.
- Aids Decision Making- Procurement (Best Tyre, Best Asset Model
- Secure
- It is an Asset Management – Caters for the management of assets.
- Reduced fuel thefts through our Fuel Consumption, Overfills, Multiple fills reports.
- Improved Fleet Utilisation.
- Improved Driver safety.
- Manage toll policy and create audits.
- Ensure you are compliant with Legislation through reminders (Fines, licence, COF Modules.
- 24/7 365 Support.
- Easily integrated to Other Data Stakeholders (Fuel, Toll, Tracking, MM Codes, Fines etc).

- Benchmarking -through customization /MM Code's data.
- Driver behaviour -Tracking of Repairs, Fuel Consumption, Tracking.
- Tried and Tested platform.
- Access to real-time and accurate data (latitude, longitude, Odometer, Vehicle, Date Time, Country).
- Data Integrity through automated billing.
- Role Management and access level -The system provides segregation to certain privileges to certain modules and to certain degree of granularity. This allows only certain/specific people to temper/not temper which sensitive information i.e., Odometer Readings.
- Data Logging and Auditing – Every transaction/action performed is logged against the user performing the action. This is easy for us to track on who changed what.
- Alerts via Email and SMS.
- Automated and scheduled reports.
- Multifactor authentication to control fuel theft.

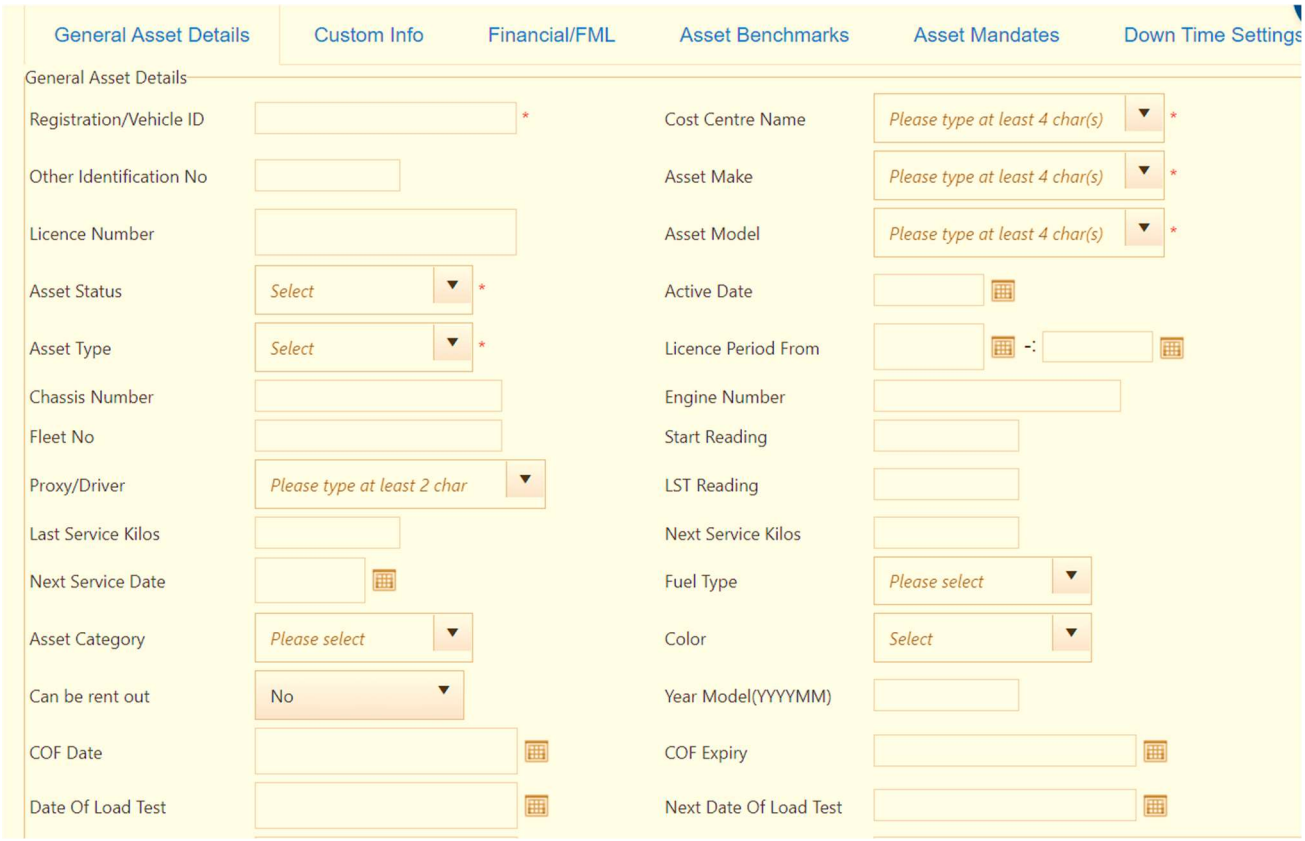
➢ REPAIR AND MAINTENANCE

Vehicle Fleet and Specialised Equipment are repaired and maintained at various merchants as per the O.E.M and/ or customer specifications. VFS also has the inhouse capability to assist our clients in with the planning, construction, and establishing workshop infrastructure based on our clients' fleet requirements.

Services, maintenance and repair work based on client requirements, can be scheduled by the VFS Call Centre and the client will be notified of the scheduled date via one or more of the various media communication interfaces.

Due to the national footprint of our customer's fleet across the country, vehicles are serviced and maintained at various approved merchants throughout the country. These approved merchant services include mechanical and electrical repairs, hydraulic and pneumatic services as well as tyre related repairs and services.

VFS also provides national 24-hr scheduled maintenance and repairs based on our customers' requirements and to reduce down time during normal operating hours.



➢ MANAGED MAINTENANCE

VFS offers a dedicated Fleet Administration and a Managed Maintenance service to large fleet owners in both the public and private sectors on all road and rail infrastructure in the country. The client also has the option to be allocated a dedicated Call Centre 086 or 087 number or alternatively make use of the registered VFS 087 number through our prompted call tree.

Helping to make mobility more affordable and hassle-free, we work closely with a number of Full Maintenance Lease (FML) companies to provide cost-effective solutions - including new and used vehicle markets, vehicle finance, fuel management, tracking, fine management, licensing and insurance. VFS has also expanded our services to include the FML option on Yellow Plant, with the first contract which has been signed in September 2022.

Our clients also have the option to have VFS trained and skilled call centre staff sitting at their offices, for a hands-on, visible maintenance call centre solution.

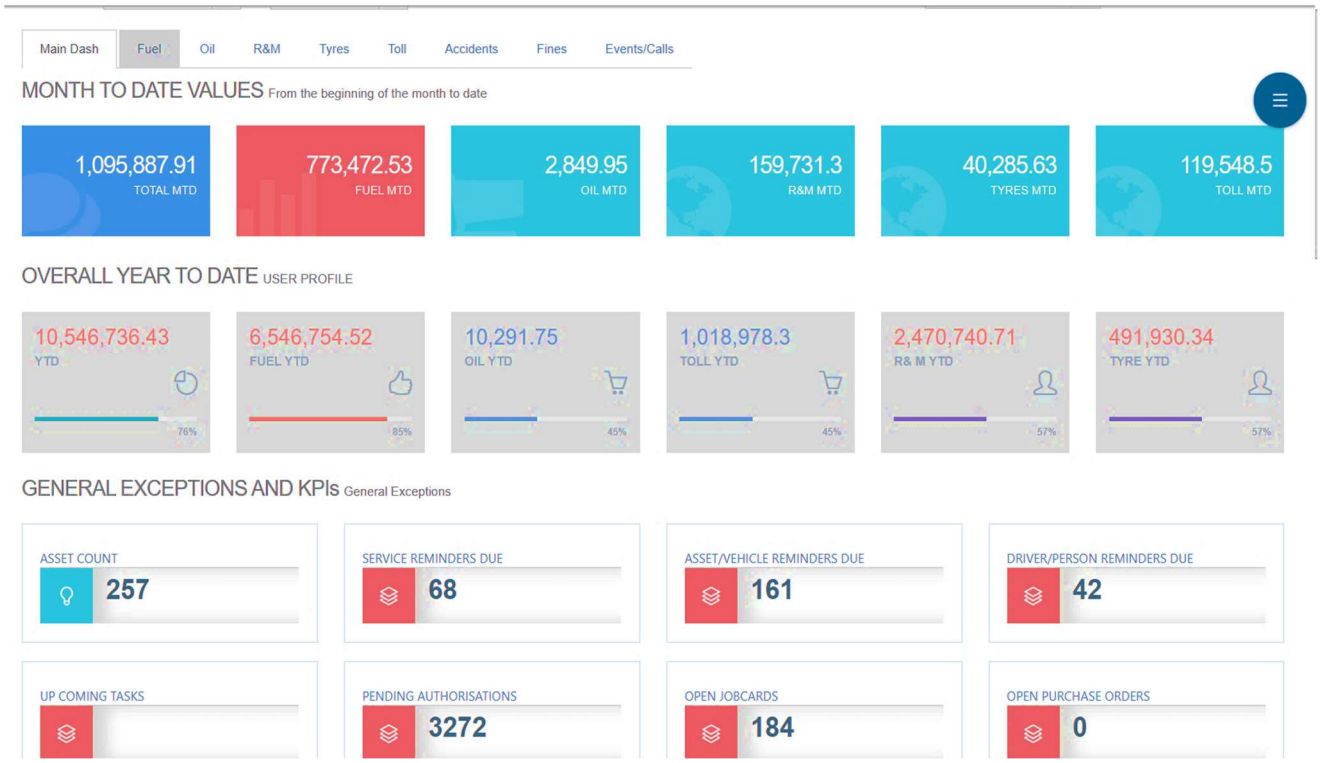
All calls are logged and approval for maintenance is obtained and expenses are managed in line with industry parameters in accordance with best practices.

Vision Fleet
solutions

Our Road-side Assistance and Emergency Services options, ensures the maximum utilisation of your Fleet through a rapid-fire response service that is tailor-made to meet your specific needs. In addition to the pre-authorisation of repairs and tow-ins, our qualified staff, specialised in various categories of fleet cost management, ensuring that appropriate and optimal, cost-effective decisions and solutions are provided to our Customer's Fleet. This enables our Call Centre to provide hands-on support, service and solutions that are just a phone call away.

Our 24/7 365 days Managed Maintenance Call Centre employs qualified vehicle technicians, providing our client's with their technical expertise on the diagnosis of both light and heavy vehicle repairs such as mechanical, electrical, hydraulics and specialized vehicles, through their access to our call centre.

VFS engages with various merchant's country wide, that covers a full range of Managed Maintenance requirements in order to provide a turn-key Managed Maintenance solution e.g. tyres, mechanical, auto-electrical, hydraulic and pneumatic services.



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➢ FUEL MANAGEMENT

VFS has an advanced fuel management system and a team of fuel management call centre agents whom assists our customers to manage their fuel budget effectively and provide support in preventing fuel theft and abuse.

➢ FINES AND LICENSE MANAGEMENT

VFS takes the responsibility in ensuring that all Full Maintenance Lease (FML) customer vehicles receive-proper licensing through timeously scheduling annually and subsequent license renewals and applicable roadworthy certificates on time.

➢ VEHICLE REGISTRATION

VFS has the capability to manage the registration process on behalf of our customers.
All vehicles of different types, model, sizes, specifications, etc. are managed in this regard.

➢ ACCIDENT MANAGEMENT

Part of our one-stop vehicle managed maintenance service is to offer a comprehensive end-to-end Accident Management solution, which would minimise downtime for the fleet owner. This includes towing and or recovery, driver repatriation, panel beating services, assessor service if required as well inspections before and after repairs.

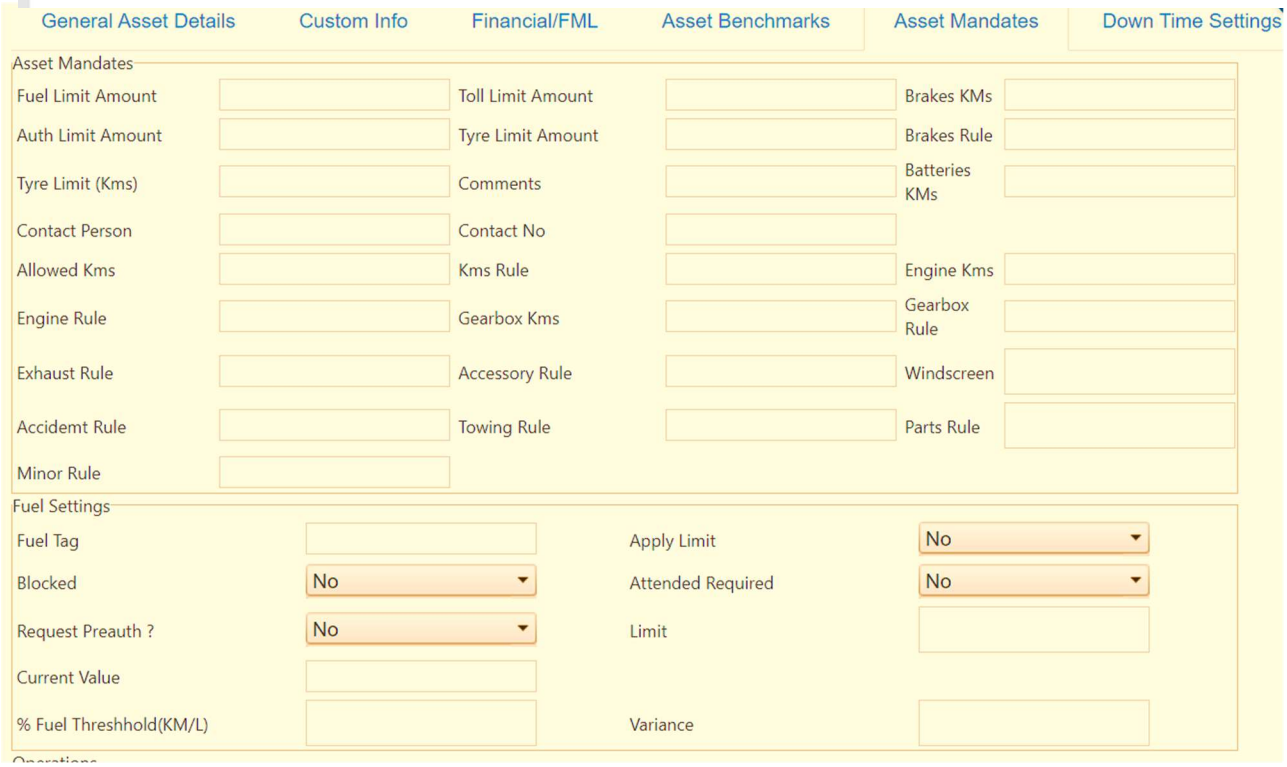
➢ DOWNTIME MANAGEMENT

Our state-of-the-art ERP and Call Centre software system ensures minimal downtime of our customers vehicles, with regular updates being provided to our customers via various communications platforms e.g. SMS, WhatsApp, E-mails etc.

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We ensure that each of our customer's operations are not adversely impacted by vehicles that go in for repairs, service and any other work.





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➢ ROAD SIDE ASSISTANCE, TOWING AND RECOVERY

Through the VFS Call Centre we also provide for a 24/7 roadside assistance which links you to the closest service provider whom would be skilled to assist with the type of repair required. Our highly skilled Call Centre staff will connect the driver / operator with the technician on call to determine through engaging with the driver / operator if a repair would be possible at the site of breakdown, if not the Call Centre Agent would dispatch a towing service after following the required client mandates and applicable protocols to have the vehicle towed to the closest repair agent.

➢ TRACKING INTEGRATION

We have partnered with most of the vehicle tracking service providers in the past and currently our managed maintenance software is fully compatible to integrate most of the tracking solutions available in the market today. This allows VFS to provide pinpointed road side assistance and towing support as well accurate maintenance scheduling and reporting.

➢ DE-FLEETING OF VEHICLES AND ASSET DISPOSALS

Through our years of experience, VFS also offers our clients assistance with the de-fleeting of their vehicles. We perform the required inspections, assessments, provide comprehensive reporting and can also assist with the servicing, maintenance and repairs, including panel beating repairs, to ensure vehicles are in an immaculate condition to resale either on auction or directly to the retail industry.

The de-fleeting process actually starts by knowing what condition fleet vehicles are in, which is managed monthly through monthly, quarterly or bi-annual condition reports, which is arranged through our Call Centre. Our Call Centre offers detailed physical inspection services which provides our customers with a comprehensive audit report on the condition of their vehicle Fleet.

➢ COMPREHENSIVE AND DETAILED REPORTING

VFS provides our clients with real time access to their fleet asset information, by hosting restricted access through our cloud-based operating system. This allows the client to choose from the various pre-set reports already available on the system, or VFS can customise reporting based on the client's requirements.

CUSTOMER SERVICE PHILOSOPHY

Meeting customer's requirements is key to our business - VFS is a customer centric organisation that continually seeks to improve its service offering as to add value to its customers' success and bottom-line.

Our commercial and operational structures are designed to support our customers to reduce their fleet costs. We ensure that operational efficiencies into our customer's operations in every contract that we manage. We strive to build lasting relationships with every client by building a mutually beneficial and open relationship through our transparency.

At VFS we understand that each of our customers have unique operational challenges that cannot be effectively addressed by off the shelf Fleet Management Solutions.

Working with each customer to design a solution base that will bring efficiencies to their fleet. Each client is allocated a dedicated contract management team which is responsible for protecting and advocating the interests of our customers internally.

The contract management team is responsible for coordinating VFS's value chain to ensure that our customer gets maximum value to support their fleet investment.

Make contact with us today – call us on

011-036 4178 or 087 012 5729

COMPANY INFORMATION AND ACCREDITATIONS

Company Registration:	2017/400222/07
Tax Number:	9262612220
VAT Number:	4590288009
UIF:	U710810708
PAYE:	7710810708
SDL:	L710810708
B-BBEE:	QSE (Level 1)- AFFIDAVIT
CSD:	MAAA0811762
ISO 9001:2015	BS EN ISO 9000:2015 BS EN ISO 9004:2000 BS EN ISO 19011:2011
MIB:	F174002220012 MANUFACTURER - 2413642 IMPORTER - 2413643 BUILDER - 2413644
SARS Import/Export:	CU25299984
NCACC:	1-22-0002513 Soft Skin Vehicles Armoured Vehicles and Tanks
ZAGRO Agents	
ROBEL Agents	

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RECENT PROJECTS





Supply of Busses





Operating Lease of Yellow Plant to various industries

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Vision Fleet
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After Sales Support and Maintenance of Trolleys




Supply of Fuel Tankers

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solutions





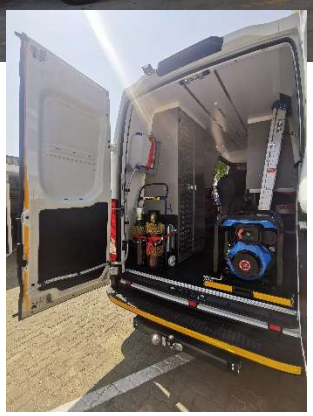
Supply of Water Tankers







Conversion of Mobile Field Service Vehicle



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Conversion of Mercedes Benz Sprinters into Mobile Command Centre



Conversion of Road Rail Vehicle

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Vision Fleet
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E-maxi Battery Shunter with wagon brake system

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